Grower Services Field Representative

**Job Title:**  Grower Services Field Representative

**Department:**  Grower Services

**Summary of Functions:**
We are looking for a candidate that is willing and able to learn all aspects of pistachio farming and pistachio industry programs to help Setton Pistachio maintain our status as a Premier Processor in the pistachio Industry and be a significant resource for base of pistachio growers. The Grower Field Representative will work under the Grower Relations Manager to develop relationships with pistachio growers, ascertain pertinent information, maintain records, develop contracts, share farming knowledge, and develop industry skills.

**Primary Duties and Responsibilities:**

- Plans, reports and carries out comprehensive evaluations to develop and improve pistachio crops for our own ranches and our grower partners.
- Utilizes G.I.S and G.P.S technology to record and analyze data.
- Evaluates and reports on crop production techniques, understand methods of planting, cultivation, harvesting, to improve yields and quality.
- Understand weather conditions, growing conditions, growing region, trends in varieties, farming methods, plantings, etc.
- Reviewing current programs to evaluate effectiveness
- Significant travel throughout the state visiting growers with a company vehicle.
- Keep up-to-date on our grower base, identifying opportunities to secure new relationships and contracts with the Growers Relations Manager.
- Work with Hulling Manager during the Hulling season to help coordinate incoming loads on a daily basis. Lots of extra hours during the harvest season.
- Ability to learn and stay current in all aspects of the pistachio industry.

**Qualifications:**

- Bachelor Degree in Crop Science, Plant Science, Agronomy or related field.
- Basic farming experience
- Valid driver’s license.
- Must be extremely self-motivated, self-learner and the desire to become an expert in the pistachio field.
- Very good written and verbal communication skills

Please contact Fernando Rios at 559-535-6050 or by email at frios@settonfarms.com